Targets achieved in the face of market challenges

PKN ORLEN consolidated financial results for 1 quarter 2011

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29 April 2011

ORLEN

Agenda

- Achievements in 1Q 2011
- Macroeconomic environment
- Financial and operating results in 1Q 2011
- Liquidity
- Realization of priorities
- Summary

PKN ORLEN achievements in 1Q 2011

FINANCIAL PARAMETERS

- **Good results:**
  - PLN 1,3 bn of operating profit.
  - PLN 1,1 bn of net profit.
- **Unstable macro environment:**
  - **decrease in model refining margin and URAL/Brent differential in total** by (-) 1,0 USD/bbl (y/y) to 4,4 USD/bbl.
  - significant **increase in petrochemical margin** by 122 EUR/t (y/y) to 751 EUR/t.
- **Stable level of indebtedness and financial gearing at 33%**, i.e. to the level determined in our strategy.
- **Covenant** net debt / (EBITDA + dividend from Polkomtel) on the safe level 1,3.

OPERATIONAL PARAMETERS

- **Crude oil throughput increase** by 3% (y/y) to over 6,4 m tonnes.
- **Fuel yield increase** by 6pp (y/y) in Plock refinery and by 3pp (y/y) in Unipetrol.
- **Sales volumes increase** in total by 7% (y/y) achieved in all segments.

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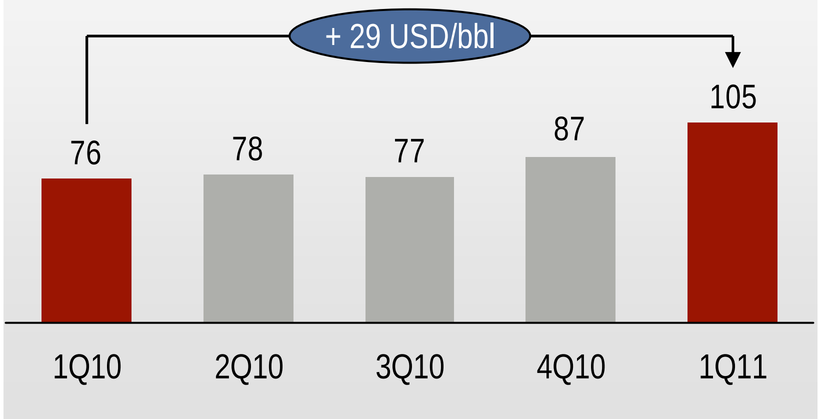
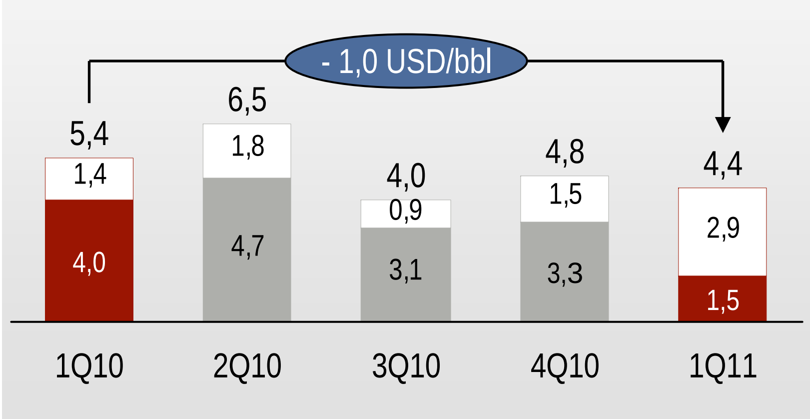
Unstable macro environment in 1Q 2011 (y/y)

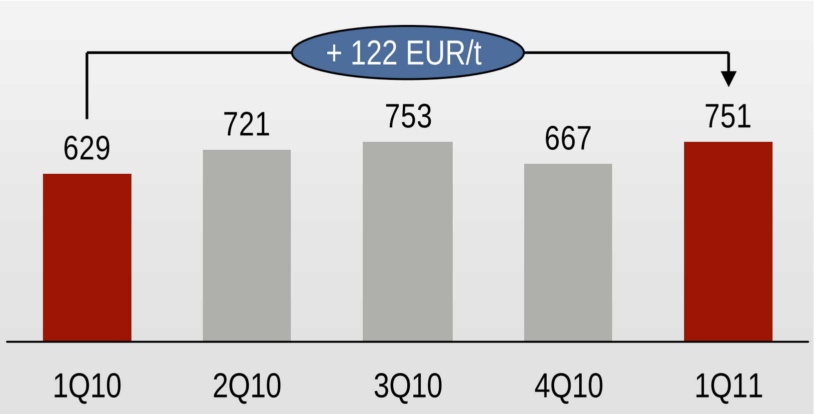
Crude oil price increase
Average Brent Crude Oil price, USD/bbl



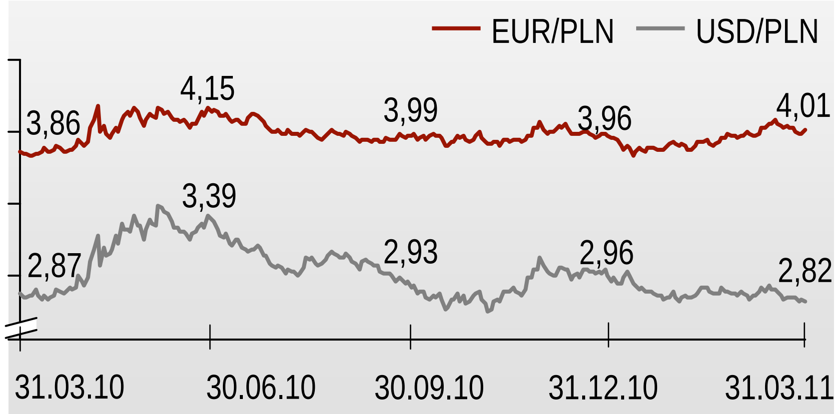
Decrease in total of refining margin and U/B diff
Model refining margin and Ural/Brent differential, USD/bbl



Petrochemical margin increase
Model petrochemical margin, EUR/t



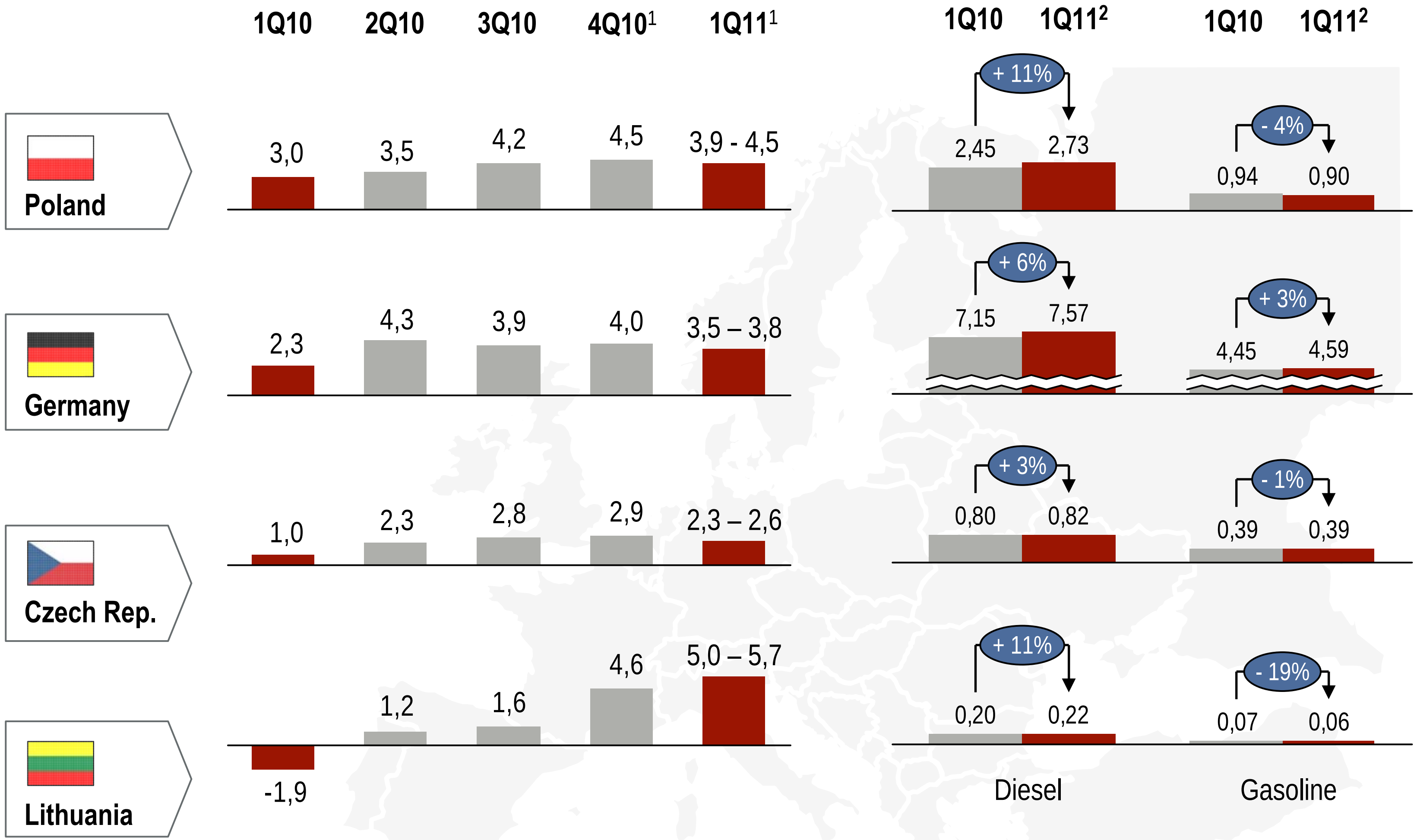
PLN fluctuates against USD and EUR
EUR/PLN and USD/PLN exchange rate



Increase in diesel consumption as a result of GDP growth

GDP increase
Change (%) to respective quarter of last year

Fuel consumption (diesel, gasoline)
mt



[1] 2010: Poland – Statistical Office (GUS) / not unseasonal data; (Germany, the Czech Rep., Lithuania) – Eurostat / unseasonal data, 1Q2011: estimates.
[2] Estimates.

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Improvement in financial results (y/y)

PLN m	1Q10	4Q10	1Q11	
Revenues	17 442	22 931	22 674	+ 30%
Operating profit (EBIT) according to LIFO	49	248	450	+ 0,4 bn
Operating profit (EBIT)	464	747	1 339	+ 0,9 bn
Net result	610	544	1 148	+ 0,5 bn

- Increase of revenues by 30% (y/y) mainly due to growth of crude oil prices and higher sales volumes.
- Increase of EBIT acc. to LIFO by PLN 0,4 bn (y/y) achieved mainly due to margins improvement on petrochemical products.
- LIFO effect in amount of PLN 0,9 bn as a result of significant crude oil prices increase in 1q 2011.
- Limited fluctuations of PLN against foreign currencies caused that the balance in financial operations in 1q 2011 will be insignificant .

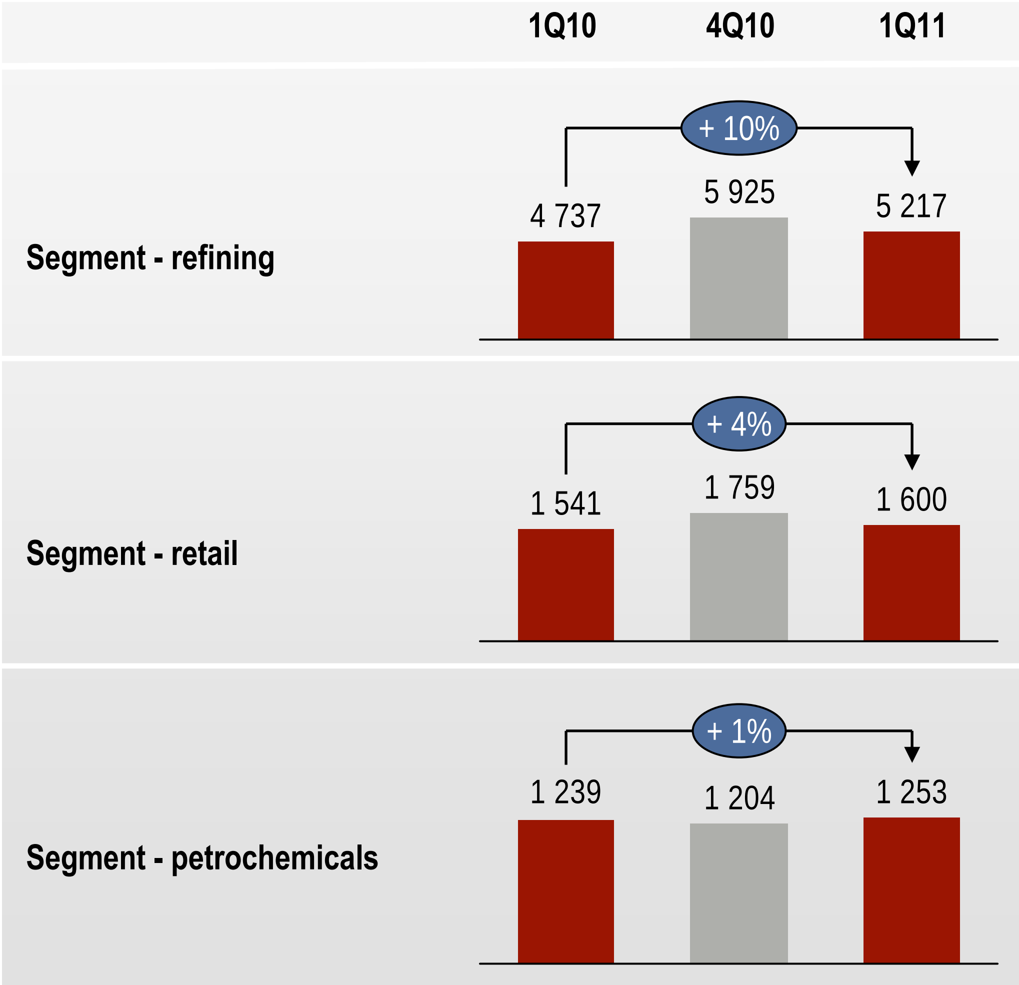
Higher operating profit according to LIFO due to growth in petrochemicals

1Q10	4Q10	1Q11	change y/y	PLN m	3M10	3M11	change y/y
464	**747**	**1 339**	**189%**	**EBIT, of which:**	**464**	**1 339**	**189%**
49	248	450	818%	EBIT acc. to LIFO	49	450	818%
426	**610**	**1 028**	**141%**	**Refining**	**426**	**1 028**	**141%**
51	141	185	263%	Refining acc. to LIFO	51	185	263%
75	**224**	**26**	**-65%**	**Retail**	**75**	**26**	**-65%**
105	**117**	**385**	**267%**	**Petrochemicals**	**105**	**385**	**267%**
65	87	339	422%	Petrochemicals acc. to LIFO	65	339	422%
-142	**-204**	**-100**	**30%**	**Corporate functions**	**-142**	**-100**	**30%**

- Negative impact of shutdowns in refining (y/y) was limited by increasing low-sulphur crude oil share in total throughput. Higher purchases of sweet crude oil caused operational inventories rotation and in effect, according to LIFO method, throughput of cheaper raw material purchased in the previous periods.
- Lower fuel margins due to rising fuel prices in Poland and the Czech Republic offset the effect of volumes growth in retail.
- Growth in operational result according to LIFO in petrochemicals by PLN 274 m (y/y) realized due to higher margins on petrochemical products and higher sales volumes of olefins, polyolefins and plastics while maintaining stable level of sales of fertilizers.
- Cost reduction in corporate functions by PLN 42 m (y/y).

Sales volumes growth in all segments

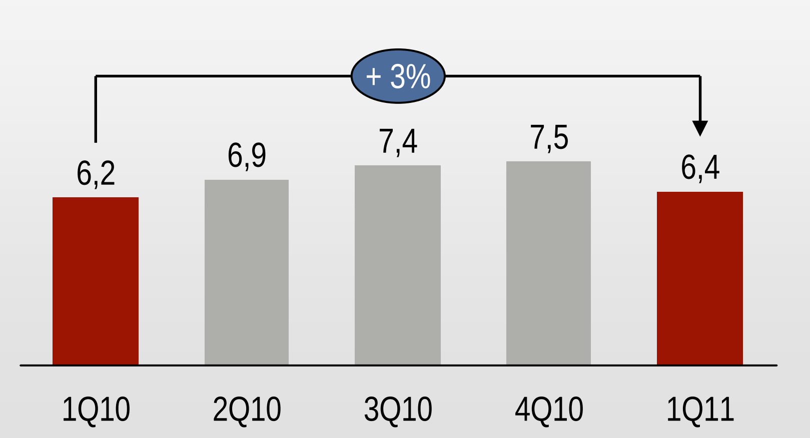
Sales volumes
kt



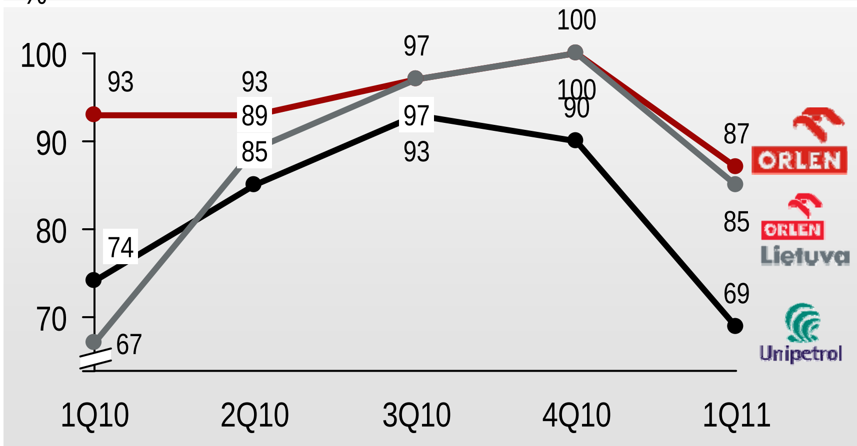
- Total sales volumes in 1Q 2011 increased by 7% (y/y) to over 8 mt due to higher crude oil throughput.
- Refining sales volumes growth by 10% (y/y) achieved mainly by ORLEN Lietuva and Unipetrol at a stable volumes in Polish market.
- Retail sales volumes growth by 4% (y/y) achieved on Polish, German and Czech markets. Low retail margins due to rising fuel prices.
- Maintaining rise of consumption of diesel and further decrease of gasoline consumption.
- Petrochemicals sales volumes growth by 1% (y/y) achieved mainly due to higher sales of basic petrochemical products, including olefins, polyolefins and plastics.

Crude oil throughput growth and better fuel yield structure (y/y)

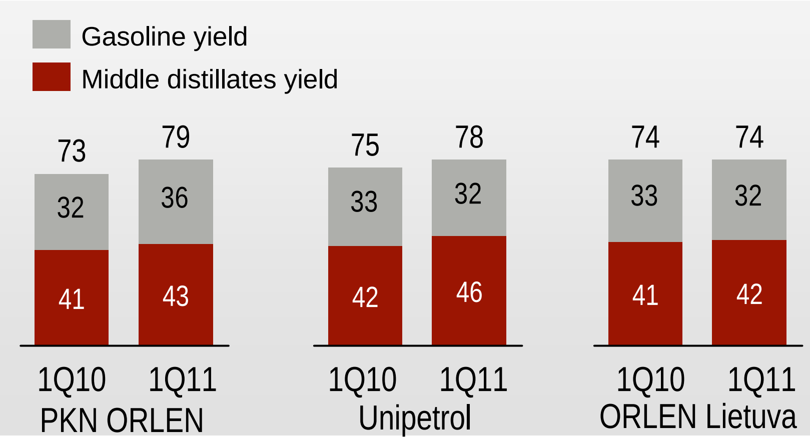
Crude oil throughput
mt



Utilisation ratio
%



Fuel yield
%



Comments

- Crude oil throughput increase in ORLEN Group by 3% (y/y) to the level of 6,4 mt.
- Utilisation ratio growth in ORLEN Lietuva by 18pp (y/y) and decrease in Unipetrol and in Plock refinery due to shutdowns.
- Fuel yield growth (y/y) by 6pp in refinery in Plock mainly due to higher share of low-sulphur in throughput in order to minimize effects of conversion installations shutdowns and by 3pp in Unipetrol due to limited production in Paramo refinery which technically achieves lower fuel yields.

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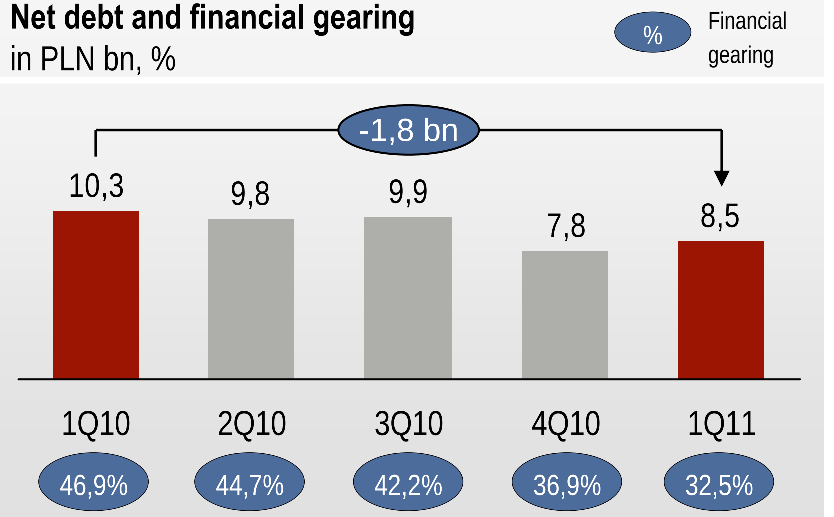
Safe level of indebtedness and financial ratios

Refinancing for the Company secured

- Decrease of indebtedness by PLN 1,8 bn (y/y) and financial gearing to 33%. The range determined in strategy is 30-40%.
- Covenant net debt / (EBITDA + dividend from Polkomtel) on safe level of 1,3.
- Signing of contract concerning the refinancing of credit lines that fall due in 2011-2012.
  - 5-year agreement with consortium of 14 banks with maximum value of EUR 2,625 m.

Net debt and financial gearing

in PLN bn, %

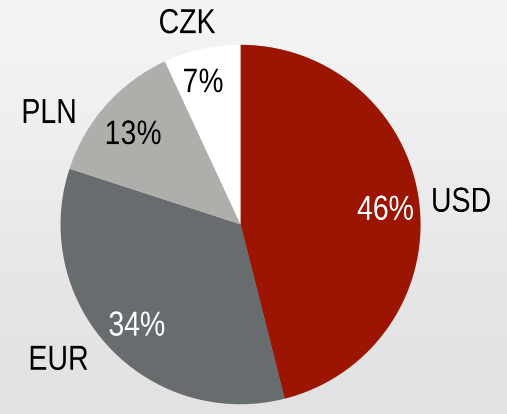


Impact of PLN exchange rate on debt

- Revaluation of credits, mainly in USD, decreased net debt in 1q2011 by PLN 170 m (q/q).
- Negative net foreign exchange differences, from EUR denominated credits, entered into profit and loss account amounted to PLN 46 m.
- Positive, mainly unrealized, net foreign differences due to revaluation of USD denominated debt connected with ORLEN Lietuva investment and foreign subsidiaries credits amounted to PLN 216 m and were booked in balance sheet into equity.

Gross debt structure by currency

as of 31.03.2011



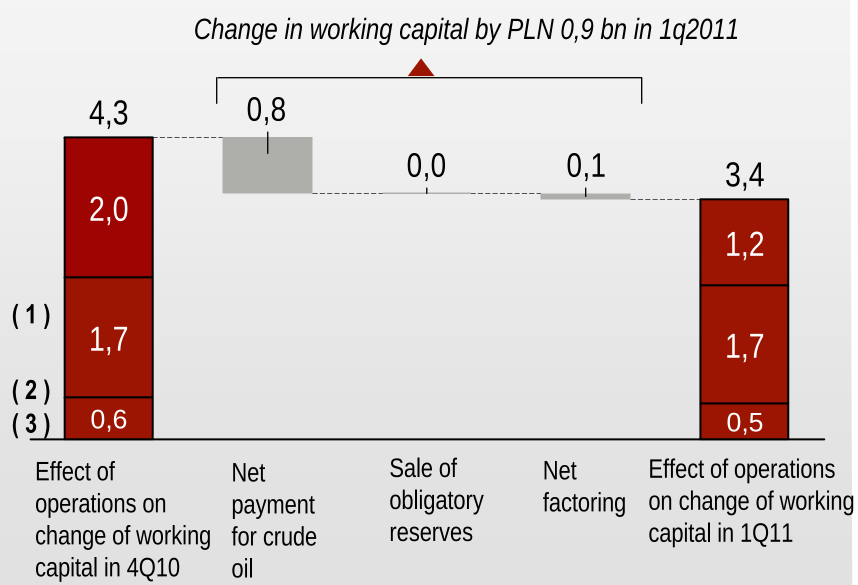
Operational cash flows limited by working capital growth

1Q10	4Q10	1Q11	change y/y	PLN m	3M10	3M11	change y/y
1 011	**1 385**	**1 928**	**917**	**Cash flow from operations before working capital change**	**1 011**	**1 928**	**917**
-595	1 441	-1 970	-1 375	Working capital change	-595	-1 970	-1 375
416	2 826	-42	-458	Cash flow from operations	416	-42	-458
-575	**-625**	**-607**	**-32**	**Cash flow from investments**	**-575**	**-607**	**-32**
-776	**-955**	**-326**	**450**	**Capital expenditures (CAPEX)**	**-776**	**-326**	**450**
-159	**2 201**	**-649**	**-490**	**Free cash flow**	**-159**	**-649**	**-490**

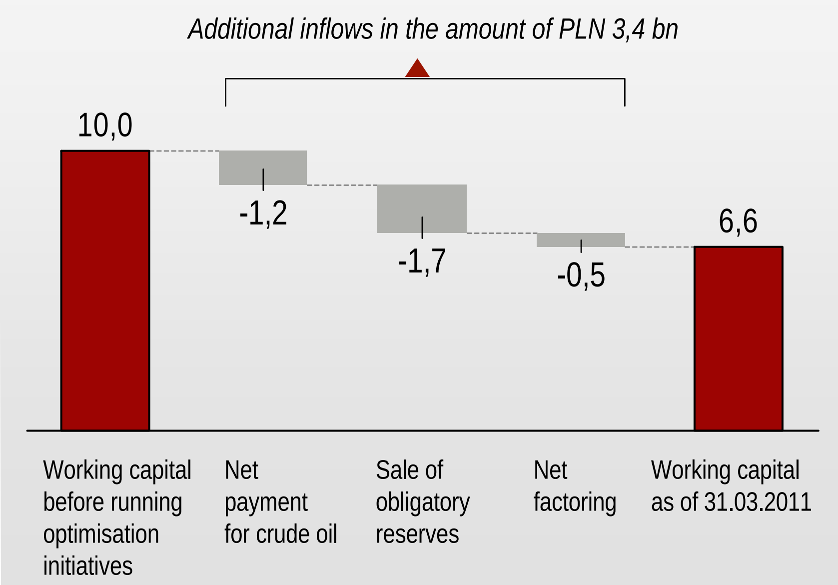
- Consistently high cash flow from operations before working capital change exceeding PLN 1 bn in a quarter.
- Working capital growth in 1q2011 due to rising crude oil prices and lower effects of optimization activities.
- Decrease of capital expenditures by PLN 0,5 bn (y/y) due to finalization of key projects.

Continuation of initiatives decreasing working capital

Change in working capital
in 1Q11, PLN bn



Effect of operations on change of working capital
as of 31.03.2011, PLN bn



- Additional inflows from deferred net payment for crude oil decreased in 1q2011 by PLN 0,8 bn and amounted to PLN 1,2 bn.
- Operations in factoring decreased by PLN 0,1 bn in 1q2011 and generated PLN 0,5 bn of additional inflows.
- Inflows from sales of two tranches of obligatory reserves in 2010 reduced working capital by PLN 1,7 bn. In 2q2011 PKN ORLEN bought back the first tranche. Now, the advanced works are in progress on sale of next tranche, from which inflows are planned also in 2q2011.
- Implemented from 2009 all operations in working capital generated at the end of 1q2011 additional inflows at the amount of PLN 3,4 bn.

(1) Extension of payment for crude oil
(2) Sale of obligatory reserves
(3) Accelerating of receivables inflow – factoring

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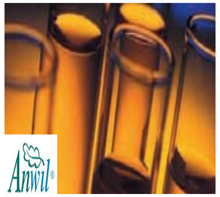
Consistent realization of operations increasing PKN ORLEN value

ACTIONS RELEASING CAPITAL



POLKOMTEL

- Distribution of information memorandum, gathering initial offers in 1q2010
- Finishing of Vendor Due Diligence and preparation of company for due diligence by tenderers.
- Receiving of binding offers planned in 2q2011.

ANWIL

- Improvement of chemical sector situation and Company's results.
- Potential investors are interested in separate business lines: PVC and fertilizers.

MANDATORY RESERVES

- In April 2011 repurchase of first tranche sold in 2010.
- Planned sales of next tranche of obligatory inventories in 2q2011.
- Value of reserves at the end of 1q2011 amounts to PLN 5,7bn.

OPERATIONAL EFFICIENCY

PKN ORLEN

Sales:

- Increase of sales volumes despite high prices limiting margins.

Investments:

- Start of production and sales of PTA. Signing of sales agreements for 2011.

Maintenance shutdowns:

- Finishing of planned for 1q2011 maintenance shutdowns: HDS i Hydrocracking in Plock, HDS in Kralupy and Paramo refinery. Start of ORLEN Lietuva refinery shutdown at the end of March.
- Postponement of maintenance shutdowns of Hydrogen Plant I and H-Oil unit in Plock for 2q2011.

ORLEN LIETUVA

- Continuation of operating activities improving results, including employment optimization program and further costs reduction.
- Operating profit in 1q 2011 amounted to PLN 100 m.
- Final analysis of strategic scenarios and verification of interest from potential partners.

ORLEN

Continuing of upstream and energy projects

UPSTREAM

CONVENTIONAL RESERVES

Latvian shelf – analysis of newly obtained 3D seismic data and choice of wholes locations is in progress.

- The drill is planned at the turn of 1 half of 2012.

Polish lowland – exploratory drill is in realization.

- Next 2 appraisal drills are planned – realization in 2012.

Lublin region – seismic and hole data integration is finished.

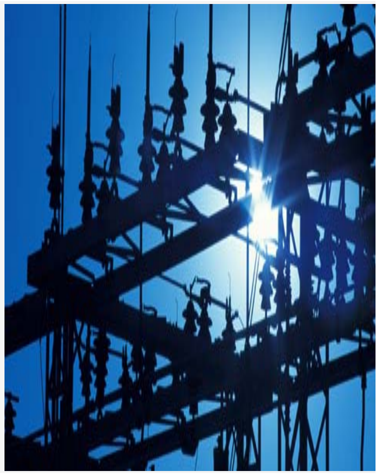
- Data analysis and choice of drills' locations is in progress.
- The drill is planned at the beginning of 2012.

SHALE GAS

Lublin region – seismic works at shale gas concessions are started.

- First analysis findings in mid 2011.
- 2 drills planned in 2 half of 2011 and next one in 1 half of 2012.
- Obtaining 5-year exploratory concession for unconventional reserves in Hrubieszow area.
- PKN ORLEN holds 6 concessions.

ENERGY



POWER PLANT IN WLOCLAWEK (BUILDING)

- Advanced preparation of investment
- Process of the power plant builder selection is in progress.
- Decision about the selection of the contractor to be made in 2 half of 2011.
- Start up of building in 2012.
- Start-up in 2014.

HEAT AND POWER PLANT IN PLOCK (MODERNIZATION)

- Process of the denitrification and gas dedusting unit builder selection, due to adjust to emission requirements included in Directive 2010/75/UE of European Parliament and of the Council , is in progress.
- Decision about the selection of the contractor to be made in 4q2011.
- Start-up by the end of 2015.

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Good results in difficult macro environment

- PLN 1,3 bn of operating profit, improvement of result by PLN 0,9 bn (y/y).
- PLN 1,1 bn of net profit, improvement of result by PLN 0,5 bn (y/y).
- Increase of sales volumes by 7% (y/y) to the level of over 8 mt.

Stable liquidity situation

- Continuation of initiatives reducing working capital.
- Stable level of indebtedness and financial gearing at 33%, i.e. to the level determined in our strategy
- Credit agreements covenant [net debt / (operating profit + amortization + dividend from Polkomtel)] at a safe level 1,3.

Realization of actions increasing PKN ORLEN value

- Advanced process of Polkomtel sale.
- Continuation of projects in energy and upstream segment.

Positive notes on PKN ORLEN operating

- 1 place in the WarsawScan 2011 survey – the best Company in respect of the quality of conducted information policy and compliance with corporate governance rules.
- 1 place in the WarsawScan 2011 survey – the Company with the best corporate website dedicated to investor relations.
- Nomination to IR Magazine „Best Investor Relations in Poland 2011” award.

Thank You for Your attention

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www.orlen.pl

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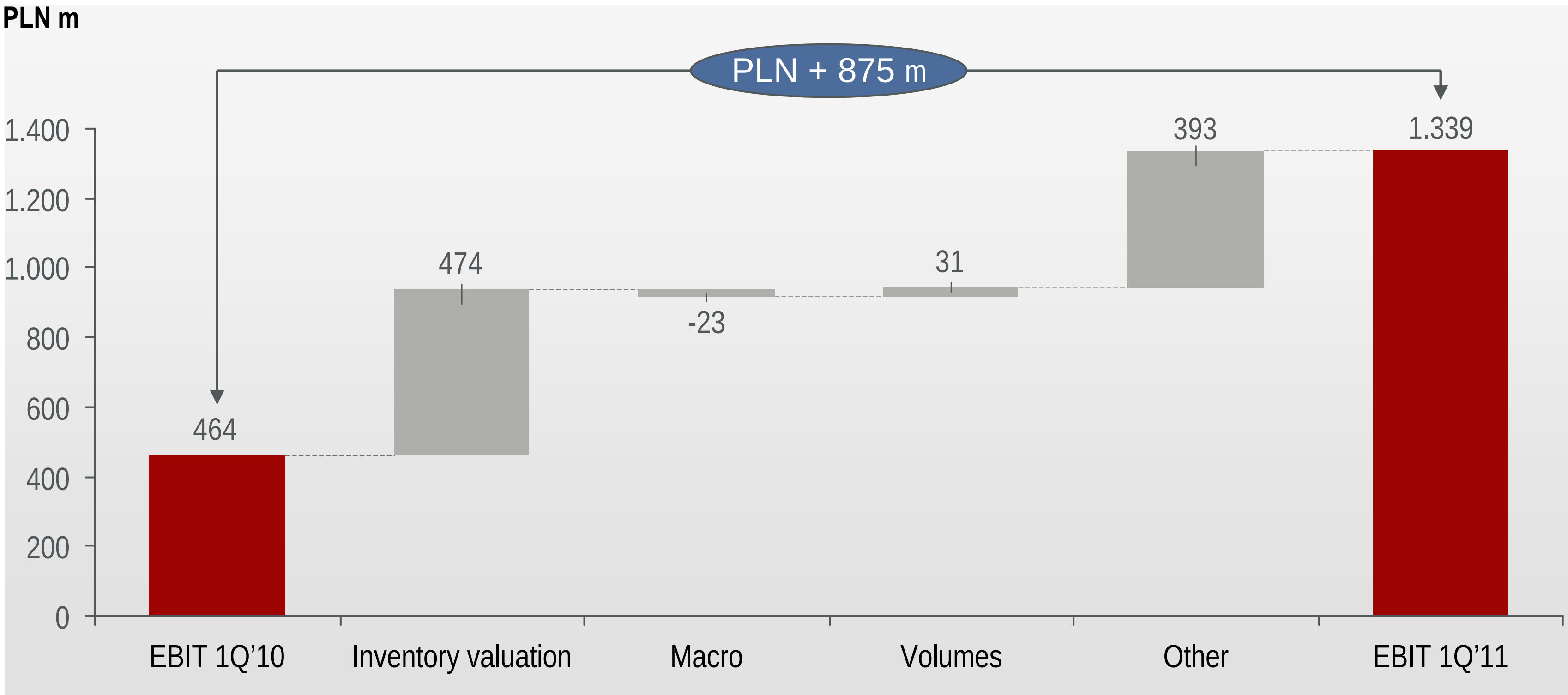
- **Supporting slides**

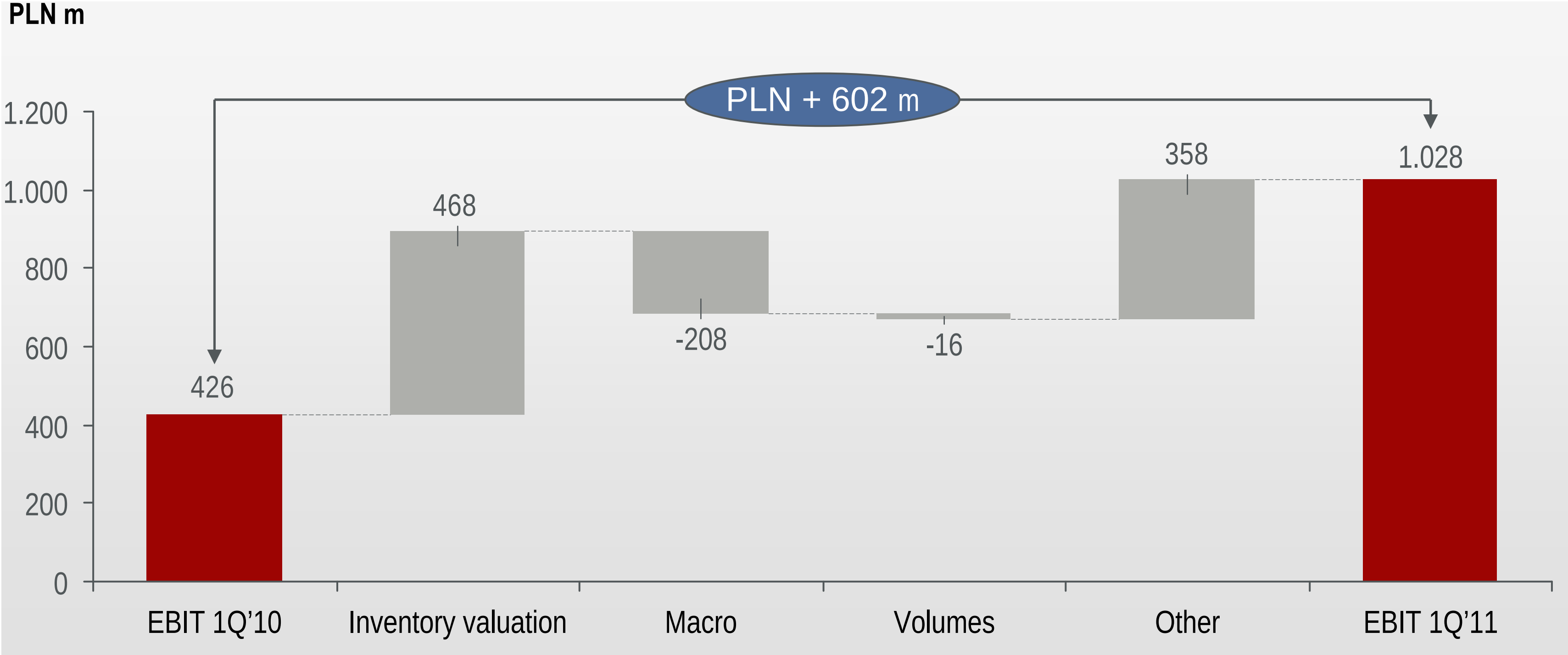
PKN ORLEN
Improvement of operating result mainly due to crude oil price increase



- Positive impact of inventory valuation (y/y) due to growing crude oil prices in 1 quarter 2011 at neutral impact of macro factors.
- Increase of volumes in retail and petrochemical segment exceeded impact of lower refining sales due to maintenance shutdowns.
- Other effects including positive impact of inventory rotation in the amount of ca. PLN 300 m connected with increase of share of low sulphur crude oil throughput due to reduce of impact of maintenance shutdowns and higher fertilizers margins in 1 quarter 2011.

Inventories valuation effect: PKN ORLEN PLN 259 m, ORLEN Lietuva PLN 179 m, Unipetrol PLN 14 m, other PLN 22 m.
Macroeconomic effect: exchange rate PLN (-) 21 m, margins PLN (-) 255 m, differential PLN 1253 m.

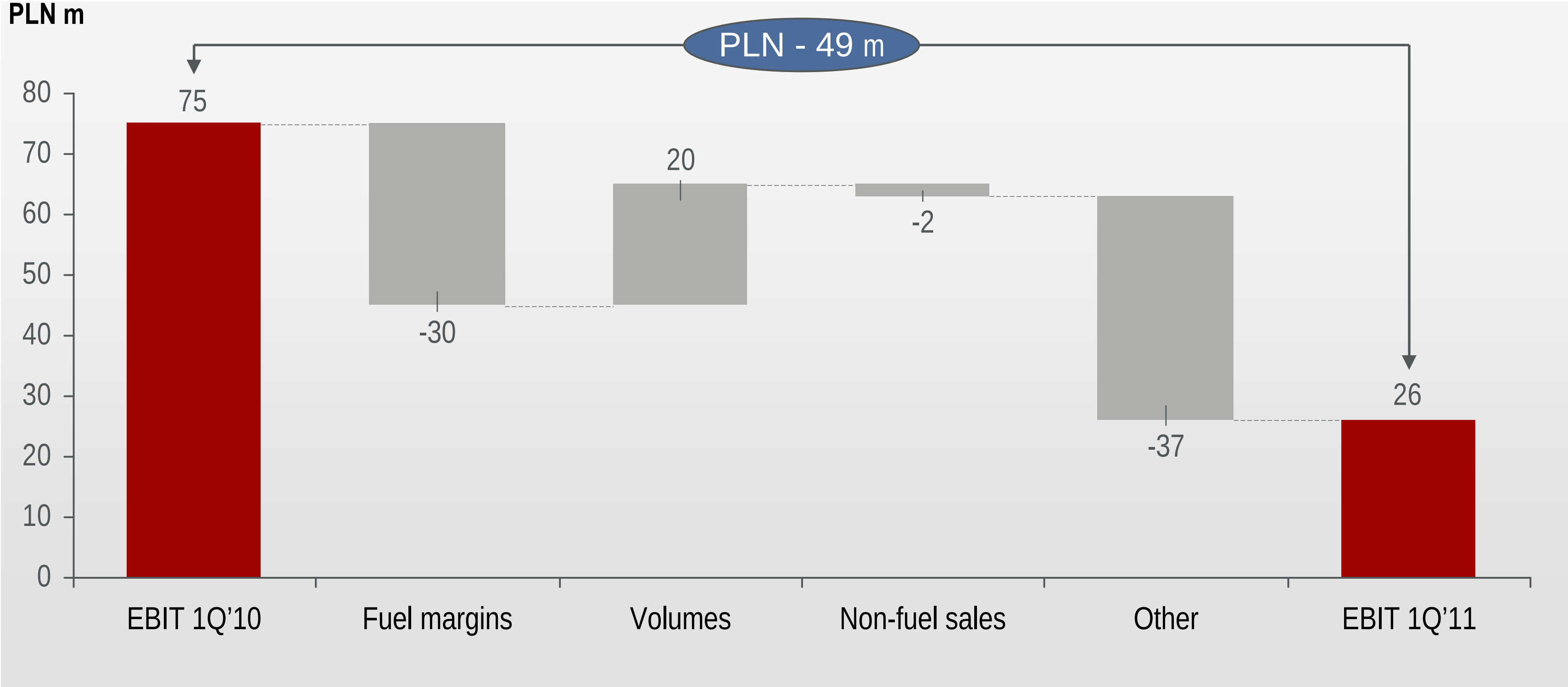
Refining segment
Product slate improvement at non-full capacity utilization



- Positive impact of inventories valuation due to growing prices of crude oil limited by the drop of refining margins and URAL/BRENT differential in total.
- Negative volume effect reflect unfavorable sales structure including also effects of conducting maintenance shutdowns.
- To minimize the results of conversion units shutdowns PKN ORLEN increased in 1 quarter 2011 the share of low sulphur crude oils in total throughput and operational inventory. As a result there was a decrease in operational inventories of REBCO, according to LIFO method purchased raw materials in the previous years at lower prices, what positively impacted operating result of the period. Positive influence of the above mentioned inventories rotation in the amount of ca. PLN 300 m was recorded to the others effects position.

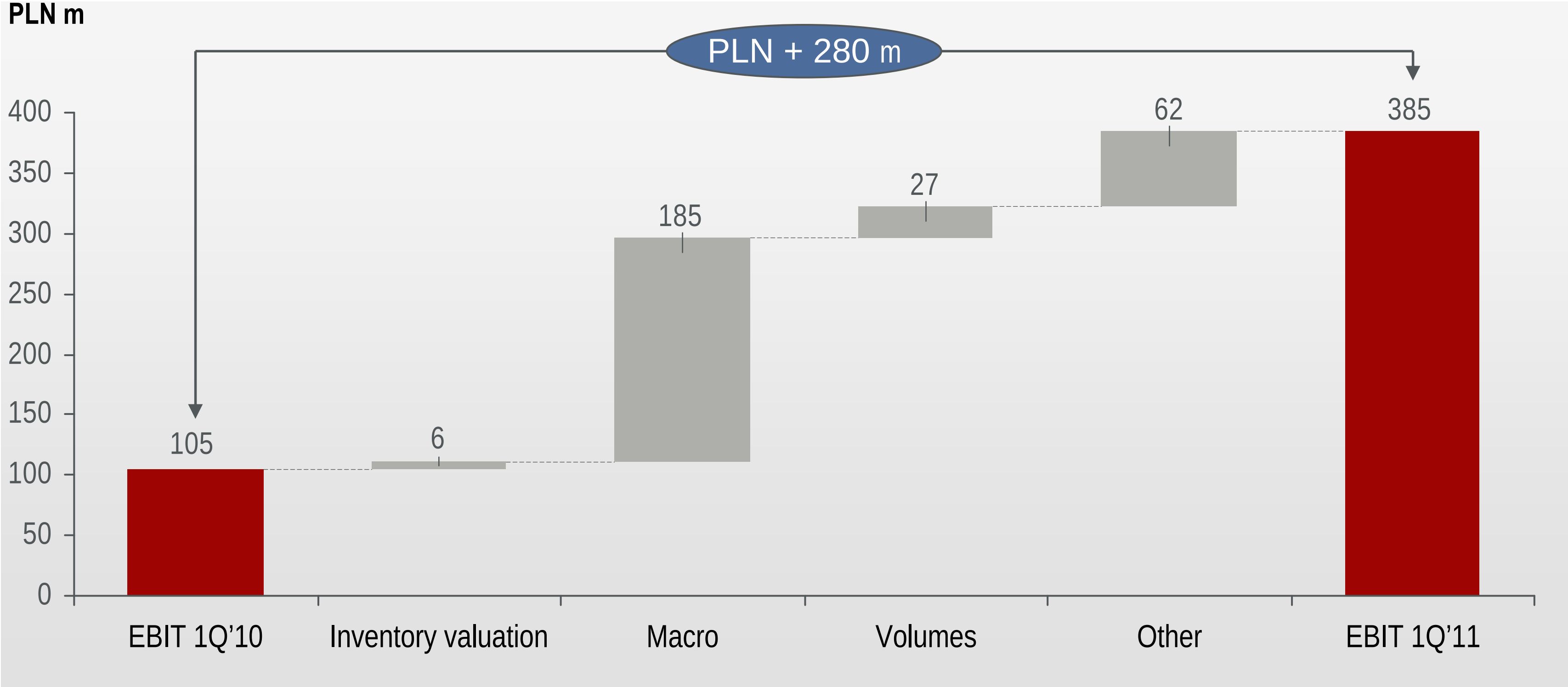
Inventories valuation effect : PKN ORLEN PLN 250 m, ORLEN Lietuva PLN 179 m, Unipetrol PLN 17 m, others PLN 22 m.
Macroeconomic effect: exchange rate PLN (-) 6 m, margins PLN (-) 455 m, differential PLN 253 m.

Retail segment
Market pressure on fuel margins



- Lower retail margins in Poland and the Czech Republic partially offset by the growth of sales volume by 4% (y/y) achieved on Polish, German and Czech market.
- The others position includes higher costs of fillung stations operations connected mainly with volumes increase, rent costs and running the sites.

Petrochemical segment
Improvement of petrochemical margins



- Growing margins showing market recovery in petrochemical segment.
- Increase in sales volumes by 1% (y/y) achieved mainly thanks to higher sales of basic products of the segment, including olefins, poliolefins and plastics with the stable level of fertilizers sales.
- Other effects include higher margins on fertilizers sales.

Inventories valuation effect: PKN ORLEN PLN 9 m, Unipetrol PLN (-) 3 m.
Macroeconomic effect: exchange rate PLN (-) 15 m, margins PLN 200 m.

Main P&L elements breakdown by key companies in 1Q 2011

IFRS, PLN m	PKN ORLEN (unconsolidated)	Unipetrol[3]	ORLEN Lietuva[3]	Others & consolidation excludings	ORLEN Group 1Q11	ORLEN Group 1Q10
Revenues	**16 756**	**3 738**	**5 077**	**-2 897**	**22 674**	**17 442**
EBITDA	**1 153**	**222**	**202**	**316**	**1 893**	**1 065**
Depreciation & amortisation	**213**	**135**	**102**	**104**	**554**	**601**
EBIT	**940**	**87**	**100**	**212**	**1 339**	**464**
Financial revenues[1]	314	56	65	-188	247	518
Financial costs	-133	-46	-73	-23	-275	-231
Net profit	**909**	**75**	**104**	**60**	**1 148**	**610**
LIFO adjustment[2]	-577	-95	-204	-13	-889	-415

1) Consolidation excludings resulting mainly from transferring of PLN 192 m of positive exchange rates differences from debts in USD to equity as a result of establishment of protecting connection with ORLEN Lietuva.
2) Calculated as a difference between operational profit based on LIFO and operational profit based on weighted average.
3) Presented data show Unipetrol Group and ORLEN Lietuva results acc. to IFRS after taking into account adjustments made for ORLEN Group consolidation.

Operating results breakdown by key segments and companies in 1Q 2011

IFRS, PLN m	PKN ORLEN (unconsolidated)	Unipetrol[4]	ORLEN Lietuva[4]	Others & consolidation excludings	ORLEN Group 1Q11	ORLEN Group 1Q10
EBIT	**940**	**87**	**100**	**212**	**1 339**	**464**
EBIT acc. to LIFO	*363*	*-8*	*-104*	*199*	*450*	*49*
Refinery[1]	**845**	**8**	**135**	**40**	**1 028**	**426**
Refinery acc. to LIFO	*288*	*-61*	*-69*	*27*	*185*	*51*
Retail	**9**	**15**	**-1**	**3**	**26**	**75**
Petrochemicals[2]	**163**	**61**	**0**	**161**	**385**	**105**
Petrochemicals acc. to LIFO	*143*	*35*	*0*	*161*	*339*	*65*
Corporate Functions[3]	**-77**	**3**	**-34**	**8**	**-100**	**-142**

1) Refining: refining production, refining wholesale, supportive production and oils (in total – production and sales).
2) Petrochemicals: petrochemical production, petrochemical wholesale and chemicals (in total – production and sales).
3) The corporate functions: corporate functions of ORLEN Group companies and companies not included in above segments.
4) Presented data show Unipetrol Group and ORLEN Lietuva results acc. to IFRS after taking into account adjustments made for ORLEN Group consolidation.

ORLEN Lietuva Group
Key elements of the profit and loss account[1]

1Q10	4Q10	1Q11	change y/y	IFRS, USD m	3M10	3M11	change y/y
1 073	1 743	1 754	63%	**Revenues**	1 073	1 754	63%
8	38	73	813%	**EBITDA**	8	73	813%
-14	15	53	-	**EBIT**	-14	53	-
-23	*-29*	*-18*	*22%*	*EBIT acc. to LIFO*	*-23*	*-18*	*22%*
-28	1	52	-	**Net result**	-28	52	-

- Revenues increase due to higher sales volumes + 27% and increasing crude oil prices.
- Positive EBIT in 1q 2011 in the amount of USD 53 m.
- Fixed costs and costs of wages lower by 12 % (y/y).
- Continuation of optimization employment program: employment decrease by 65 FTE in 1q 2011.
- Focus on operating ratios: maximization of capacity utilization, energy index and maintaining high fuel yield at the level of 73%.

1) Presented data shows ORLEN Lietuva Group results acc. to IFRS in accordance with values published on Lithuanian market and do not include correction increasing depreciation and amortization costs as a result of completed valuation of ORLEN Lietuva Group fixed assets on the date of acquisition by PKN ORLEN and fixed assets impairment loss included in 2008. Correction of ORLEN Lietuva Group result includes mainly increasing depreciation and amortization costs and fixed assets impairment for the ORLEN Group consolidation purposes amounted to USD 15 m for 3 months 2011 ended 31 March 2011.

UNIPETROL Group
Key elements of the profit and loss account[1]

1Q10	4Q10	1Q11	change y/y	IFRS, CZK m	3M10	3M11	change y/y
18 039	**22 014**	**23 088**	**28%**	**Revenues**	**18 039**	**23 088**	**28%**
1 352	**983**	**1 379**	**2%**	**EBITDA**	**1 352**	**1 379**	**2%**
517	**122**	**571**	**10%**	**EBIT**	**517**	**571**	**10%**
-15	*-499*	*-10*	*33%*	*EBIT acc. to LIFO*	*-15*	*-10*	*33%*
309	**-68**	**464**	**50%**	**Net result**	**309**	**464**	**50%**

- Increased profitability on EBIT level by 10% (y/y) due to positive results achieved in all segments.
- Robust diesel sales volumes on wholesale as well as retail level, jointly up 9% (y/y) at increasing of high-margin fuels (VERVA) sales by 39% (y/y).
- Significant increase of olefin sales volume by 13% (y/y) and increasing polyolefin prices drives petrochemical segment results.
- Stable financial position, net debt CZK 1.6bn implying financial leverage of just 4.1%.

1) Presented data show Unipetrol Group results acc. to IFRS in accordance with values published on Czech market and does not include correction connected with fixed assets of Unipetrol Group on the date of acquisition by PKN ORLEN. Correction increasing depreciation and amortization costs and fixed assets impairment for 3 months 2011 made for the ORLEN Group consolidation was ca. CZK 33 m.

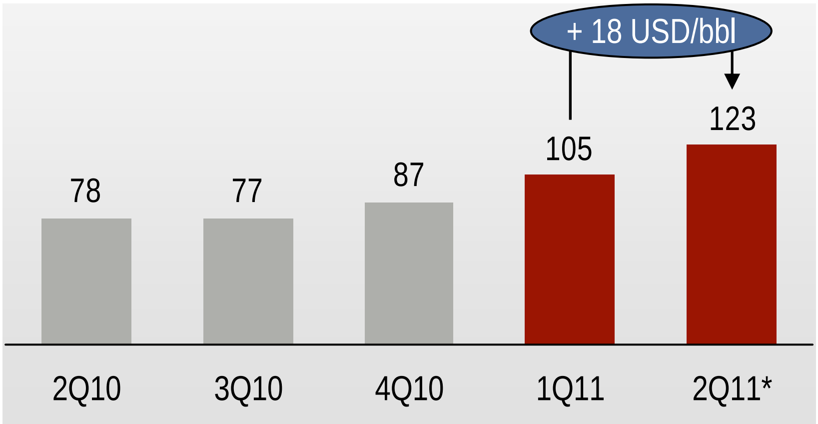
Key production data

Key production data	1Q10	4Q10	1Q11	change (y/y)	change (q/q)
Refinery in Poland [1]					
Processed crude (tt)	3 495	3 788	3 301	-6%	-13%
Utilisation	93%	100%	87%	-6 pp	-13 pp
Fuel yield [4]	73%	80%	79%	6 pp	-1 pp
Middle distillates yield [5]	41%	45%	43%	2 pp	-2 pp
Light distillates yield [6]	32%	35%	36%	4 pp	1 pp
Refineries in the Czech Rep. [2]					
Processed crude (tt)	948	1 141	879	-7%	-23%
Utilisation	74%	90%	69%	-5 pp	-21 pp
Fuel yield [4]	75%	74%	78%	3 pp	4 pp
Middle distillates yield [5]	42%	42%	46%	4 pp	4 pp
Light distillates yield [6]	33%	32%	32%	-1 pp	0 pp
Refinery in Lithuania [3]					
Processed crude (tt)	1 706	2 541	2 166	27%	-15%
Utilisation	67%	100%	85%	18 pp	-15 pp
Fuel yield [4]	74%	73%	74%	0 pp	1 pp
Middle distillates yield [5]	41%	41%	42%	1 pp	1 pp
Light distillates yield [6]	33%	32%	32%	-1 pp	0 pp

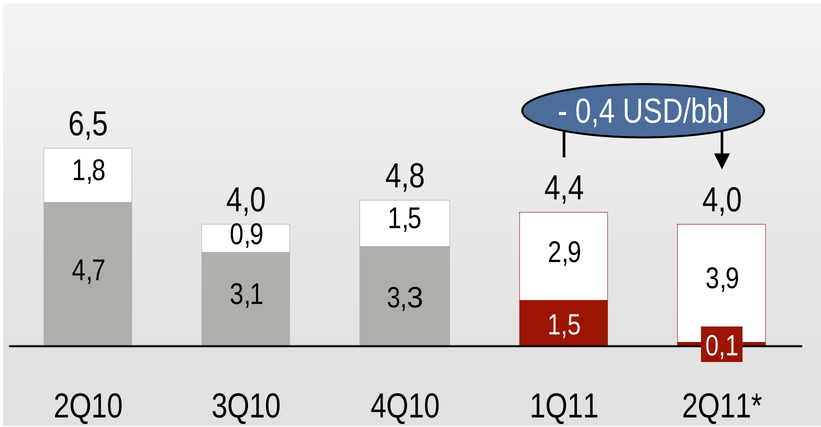
1) Nameplate capacity for Plock refinery is 15,1 mt/y in 2010 and 2011.
2) Nameplate capacity for Unipetrol refineries are 5,1 mt/y in 2011. CKA [51% Litvinov (2.8 mt/y) and 51% Kralupy (1.7mt/y)] and 100% Paramo (0,6 mt/y).
3) Nameplate capacity for ORLEN Lietuva refinery is 10,2 mt/y in 2011.
4) Fuel yield equals middle distillates yield plus light distillates yield. Differences can occur due to rounding.
5) Middle distillates yield is a ratio of diesel, light heating oil (LHO) and JET production excluding BIO and internal transfers to crude oil throughput.
6) Light distillates yield is a ratio of gasoline, naphtha, LPG production excluding BIO and internal transfers to crude oil throughput.

Macro environment in 2Q 2011

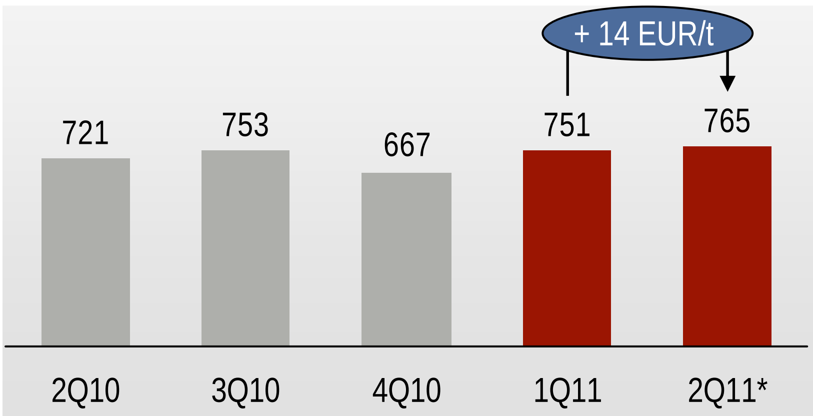
Crude oil price increase
Average Brent Crude Oil price, USD/bbl



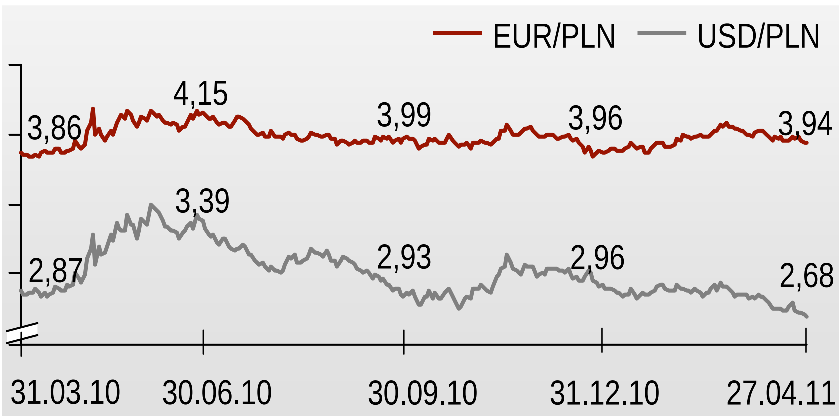
Decrease in total of refining margin and U/B diff
Model refining margin and Ural/Brent differential, USD/bbl



Petrochemical margin increase
Model petrochemical margin, EUR/t

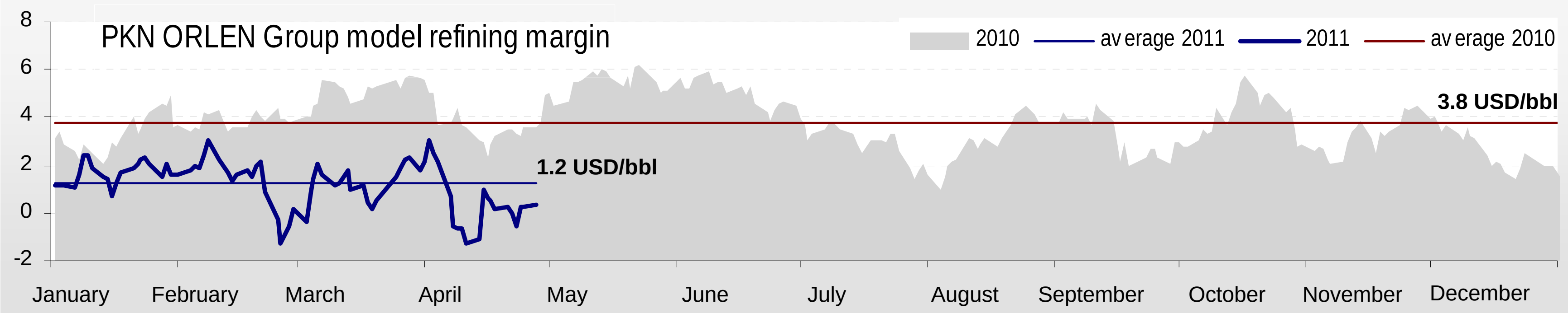


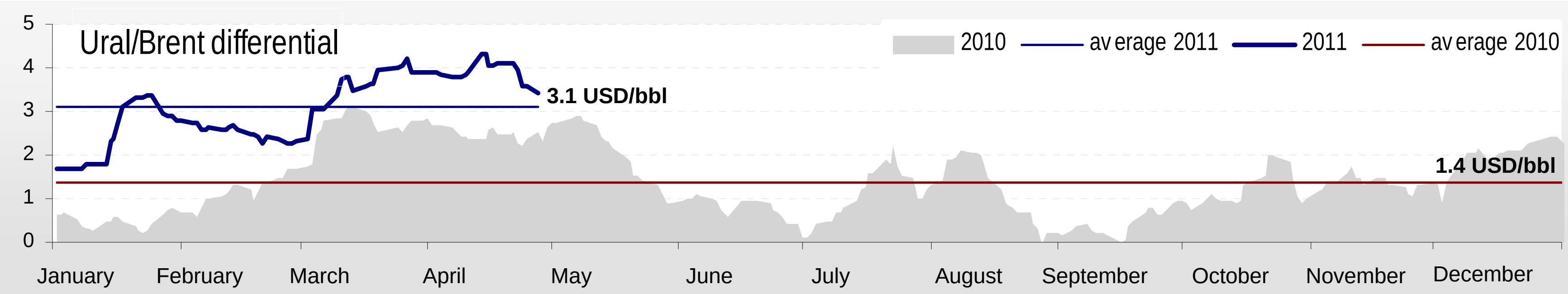
PLN fluctuates against USD and EUR
EUR/PLN and USD/PLN exchange rate



* Data QTD as of 27.04.2011

Macro environment forecasts for 2011





- Crude oil price – increase to over 120 USD/bbl.
- Ural/Brent differential – remains at the high level in 2q2011 amounting to 4 USD/bbl.
- Model refining margin – refining margin at the average of 1,2 USD/bbl in 2011 YTD.
- Model petrochemical margin – further petrochemical margin increase to over 750 EUR/t.

* Data as of 27.04.2011

Refinancing for PKN ORLEN secured

The biggest debt refinancing agreement on the Polish market

- Credit agreement with syndicate of 14 banks for refinancing four credit lines that fall due in 2011 - 2012:
  - EUR 1 bn, given by syndicate of eleven banks in December 2005,
  - EUR 800 m, given by syndicate of eight banks in November 2006,
  - EUR 300 m, given by syndicate of six banks in January 2008,
  - EUR 325 m, given by syndicate of seven banks in August 2008.
- The maximum debt amounts to over EUR 2,6 bn, i.e. over PLN 10 bn.
- The Agreement is valid for five years with two one-year options to extend the contractual period.
- Funds from the debt facility will be used for the repayment of the currently held foreign currency debt and for financing of the activity of PKN ORLEN Group.
- The debt can be exercised in EUR, USD, PLN and CZK.
- Interest rate is based on WIBOR/EURIBOR/LIBOR/PRIBOR plus margin (margin reduction in comparison to the previous credit agreements).
- Credit costs will result from the level of net debt/EBITDA ratio.

Dictionary

PKN ORLEN model refining margin = revenues (93,5% Products = 36% Gasoline + 43% Diesel + 14,5% HHO) - costs (100% input: crude oil and other raw materials). Total input calculated acc. to Brent Crude quotations. Spot market quotations.

Spread Ural Rdam vs fwd Brent Dtd = Med Strip - Ural Rdam (Ural CIF Rotterdam).

PKN ORLEN model petrochemical margin = revenues (98% Products = 44% HDPE + 7% LDPE + 35% PP Homo + 12% PP Copo) - costs (100% input = 75% Naphtha + 25% LS VGO). Contract market quotations.

Fuel yield = middle distillates yield + gasoline yield (yields calculated in relation to crude oil).

Working capital (in balance sheet) = inventories + trading receivables and other receivables – trading liabilities and other liabilities.

Working capital change (in cash flow) = changes in receivables + changes in inventories + changes in liabilities

Gearing = net debt / equity calculated acc. to average balance sheet amount in the period

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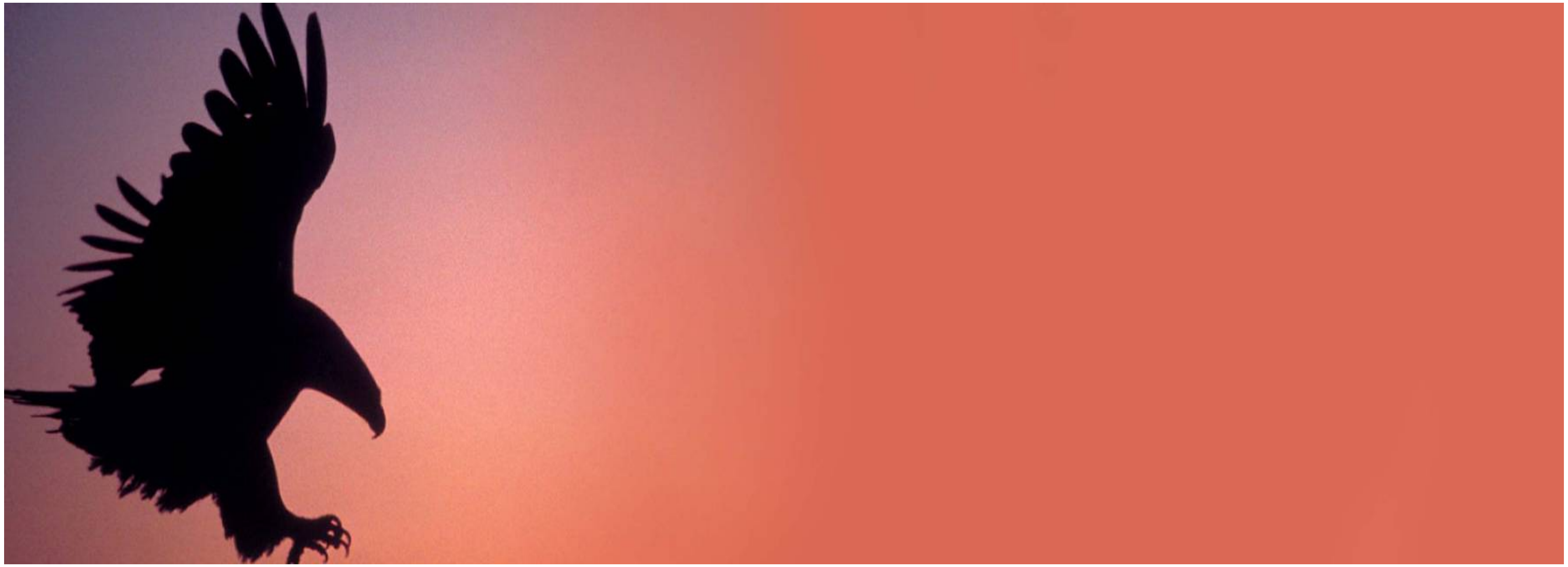

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