

**ORLEN S.A. ACCELERATOR
IMPLEMENTATION PLAN**

Solution	
Start-up	

- 1. Product description (before starting the pilot implementation)**
- 2. Subject matter of the pilot implementation (including its final result, i.e. pilot project deliverable)**
- 3. Pilot project objectives from ORLEN's perspective**
- 4. Expectations of the Call Owner**
 - 4.1. Functional and quality requirements**
 - 4.2. Success criteria (including KPIs)**
- 5. Expectations of other stakeholders**
- 6. Key benefits for ORLEN S.A. (financial and non-financial)**
 - 6.1. Key benefits during pilot implementation**
 - 6.2. Key benefits during commercial implementation**
- 7. Innovative aspects of solution**
- 8. Competitors**

<i>Competitor</i>	<i>Description</i>	<i>Competitor's solution</i>	<i>Competitive advantage of the pilot project solution over the Competitor's solution</i>

9. Key resources required for the Implementation Work, including technical specifications of the necessary equipment

10. Key considerations relating to IP rights in the solution

11. Project team

12. Project and market risks related to pilot implementation/further development of the product, along with mitigation measures

<i>Defined risk</i>	<i>Consequence</i>	<i>Impact</i>	<i>Mitigation measure</i>

13. Proposed indicative terms of commercial cooperation in the post-acceleration phase

13.1. Initial plan of the commercial implementation

13.2. Proposed cooperation model, estimated financial conditions and 3 – year TCO

14. Appendices:

14.1. *Implementaion Work budget*

14.2. *Implementation Work schedule*

14.3. *Additional visualisation/photographs (optional).*